## **Fiduciary Duty of Running an OIS**

#### Paul Mortensen

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- Our patients deserve the highest quality of care and the best experience
- Design and plan every process as if you were doing so for a loved one
- Clinical compliance is of the utmost importance
- As investors in your own business, focus on measuring results and understanding your bottom-line
- Use data to measure all of the above

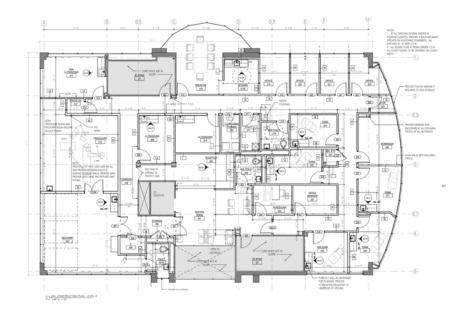


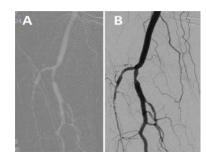




# **Start-up Considerations**

- Facility
  - $\circ~$  Lease or Buy?
  - $\circ$  Maximize RSF
  - $\circ$  Minimize footprint
- Capital Equipment ° C-Arm
  - o Ultrasound
- Technology Infrastructure
  - $\circ$  EMR
  - o Other practice management tools
  - $\circ$  Hardware









## **Operating Considerations**

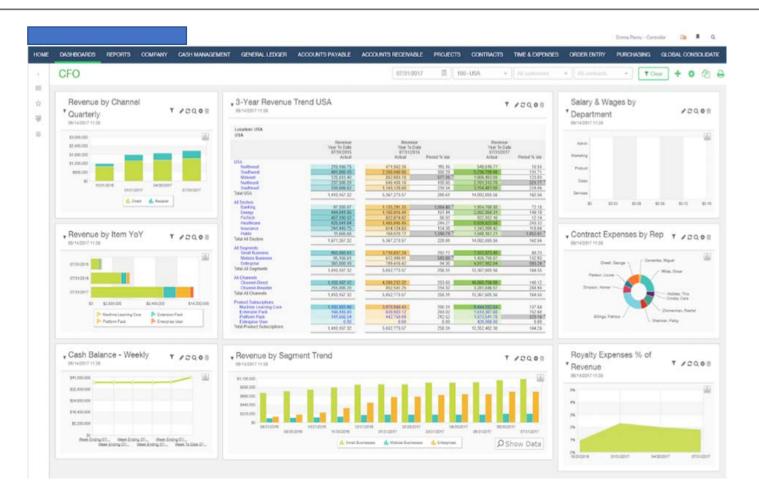
- Practice Governance
- Staffing Standards and Culture
- Accounting and Controls Standards
- Revenue Cycle Management
- Financial Reporting and Measuring
- Clinical Compliance
- Supply Chain Management
- Marketing and Outreach







## **Examples: Accounting**

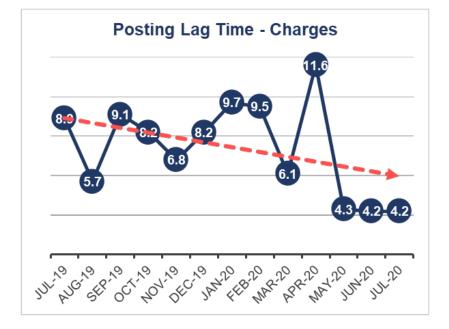




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## Examples: RCM

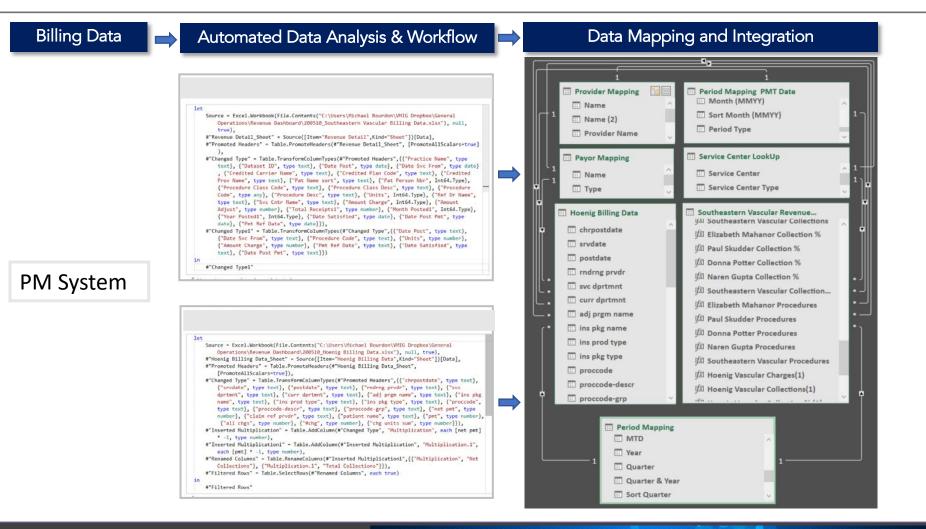






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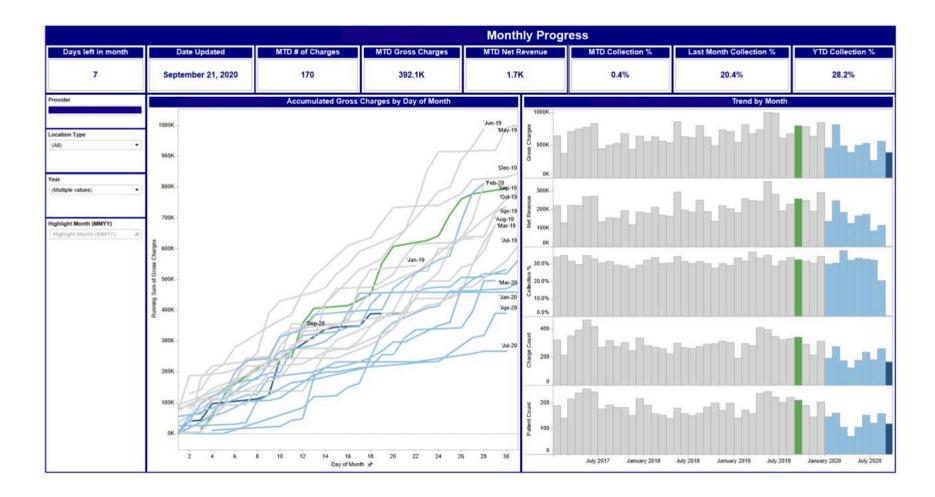
#### **Examples: RCM and Data Integration**





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### **Examples: Analytics and Measuring**





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## **Examples: Analytics and Measuring**

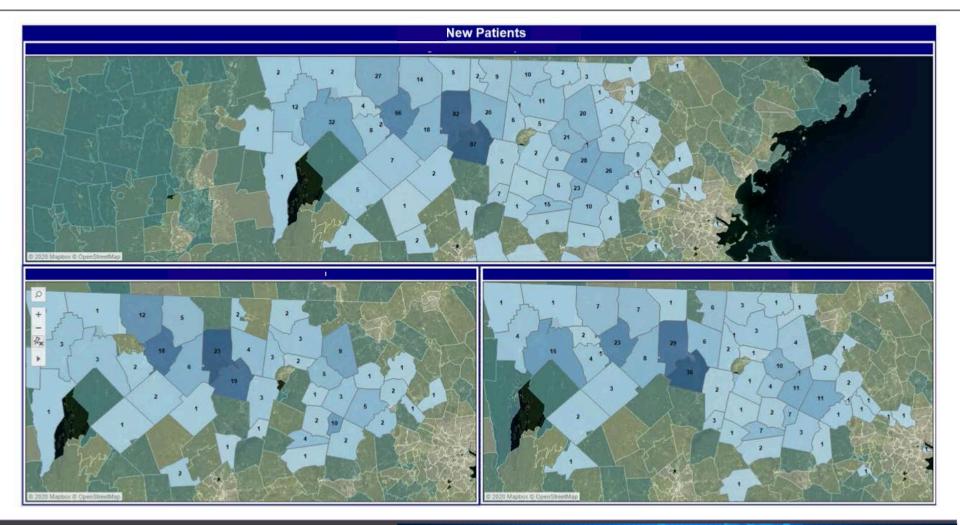




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## **Examples: Analytics and Measuring**





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