

# EP AND CRM IN THE OIS-ACS: A CASE FOR THE ELECTRICIANS

DAVID N. KENIGSBURG, MD, FACC, FHRS

CLINICAL CARDIAC ELECTROPHYSIOLOGIST

MEDICAL DIRECTOR AND CO-FOUNDER, FLORIDA HEART RHYTHM SPECIALISTS

MEDICAL DIRECTOR AND CO-FOUNDER, FORT LAUDERDALE HEART AND RHYTHM CENTER

MEDICAL DIRECTOR AND CO-FOUNDER, FORT LAUDERDALE HEART AND RHYTHM SURGERY CENTER

MEDICAL DIRECTOR, CARDIAC ELECTROPHYSIOLOGY, WESTSIDE REGIONAL MEDICAL CENTER



FLORIDA HEART RHYTHM  
SPECIALISTS, PLLC

<https://flahrs.com>



Fort Lauderdale  
**Heart & Rhythm  
Surgery Center**

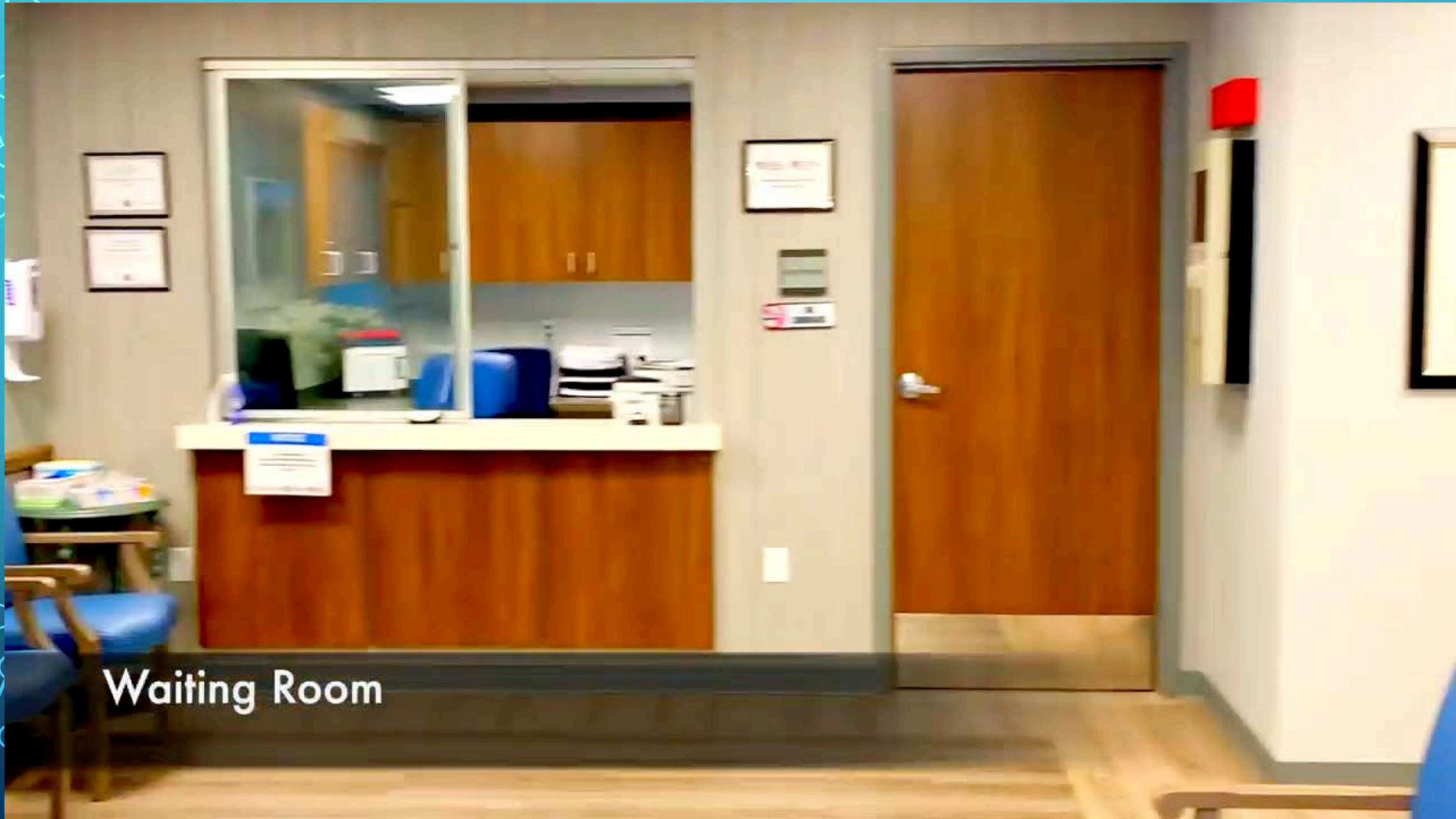


Fort Lauderdale  
**Heart & Rhythm  
Center**

<https://ftlauderdalecathlab.com>

# OUR CENTER

- Physician co-owned and operated
- Single Lab w/ pre-post beds
- First cases 6/2019
- Supermajority of cases to date EP
- Started adding IC 8/2020



Waiting Room

# CASE MIX

- TTT
- Loop
- De novo implants: PPM, ICD, CRT-P/D
- Generator replacements
- Diagnostic Cath
- Coronary and Peripheral Intervention
- DCCV not worthwhile

# BARRIERS TO ENTRY

- South Florida
  - Expensive real estate market
  - Appropriate location/Suitable space
- Florida
  - challenging regulations for building and licensing ASC/OIS
- Insurance contracting: Home of the HMO
- Competition from other independent entities and hospitals
  - Seen as a competitor to Hospitals

# WORKFLOW

- New PPM and ICD implants performed with anesthesia (MAC)
- Efficient and motivated staff
  - on time start time
  - short turnover
- All same day DC, most within an hour after case

# SAFETY

- Highly selective about anesthesia, EP, IC credentialed physicians
- Hospital next door
- No major (minor) complications to date

# PATIENT SATISFACTION

- Due to friendly staff
- Near 100%
- Preferred over hospital in COVID era



# FUTURE PLANS

- More operators
- More IC procedures
- Add EP studies and R-sided ablations once site neutral payments in effect with CMS
  - Barrier: Cost of equipment
  - Risk
- L Sided/AF Ablation 🤖