

Outpatient Endovascular and Interventional Society

Balance Sheet

As of December 31, 2024

	<u>Dec 31, 24</u>	<u>Dec 31, 23</u>	<u>% Change</u>
ASSETS			
Current Assets			
Checking/Savings			
9 Month CD - Chase	143,367.74	0.00	100.0%
Chase Bank Holding - 6852	7,856.00	0.00	100.0%
Chase Checking -2826	83,957.90	253,501.80	-66.88%
CMECU 12 Month CD 10-31-2023	0.00	138,608.63	-100.0%
Fidelity	634,823.53	512,459.81	23.88%
Morgan Stanley Savings	474,602.11	459,477.45	3.29%
UBS Financial	482,269.93	451,023.77	6.93%
Total Checking/Savings	<u>1,826,877.21</u>	<u>1,815,071.46</u>	<u>0.65%</u>
Other Current Assets			
222.0 Pre-paid Expense	23,400.00	10,631.76	120.1%
Total Other Current Assets	<u>23,400.00</u>	<u>10,631.76</u>	<u>120.1%</u>
Total Current Assets	<u>1,850,277.21</u>	<u>1,825,703.22</u>	<u>1.35%</u>
TOTAL ASSETS	<u><u>1,850,277.21</u></u>	<u><u>1,825,703.22</u></u>	<u><u>1.35%</u></u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Credit Cards			
Chase Ink x6601	2,933.97	0.00	100.0%
Total Credit Cards	<u>2,933.97</u>	<u>0.00</u>	<u>100.0%</u>
Other Current Liabilities			
270.0 Deferred Membership Dues			
270.20 Active Membership	0.00	350.00	-100.0%
Total 270.0 Deferred Membership Dues	<u>0.00</u>	<u>350.00</u>	<u>-100.0%</u>
280.0 Deferred Exhibitor Income			
280.1 Exhibit Fee	101,607.79	62,044.00	63.77%
280.3 Sponsorship	7,000.00	5,150.00	35.92%
280.4 Tech Forum	4,200.00	6,000.00	-30.0%
Total 280.0 Deferred Exhibitor Income	<u>112,807.79</u>	<u>73,194.00</u>	<u>54.12%</u>
290.0 Deferred Annual Mtg. Reg.			
290.1 Associated Member	590.00	1,180.00	-50.0%
290.2 Physician Member	5,950.00	1,980.00	200.51%
290.3 Physician Non-Member	795.00	1,390.00	-42.81%
Total 290.0 Deferred Annual Mtg. Reg.	<u>7,335.00</u>	<u>4,550.00</u>	<u>61.21%</u>
Total Other Current Liabilities	<u>120,142.79</u>	<u>78,094.00</u>	<u>53.84%</u>
Total Current Liabilities	<u>123,076.76</u>	<u>78,094.00</u>	<u>57.6%</u>
Total Liabilities	123,076.76	78,094.00	57.6%
Equity			
360.0 Unrestricted Net Assets	1,747,609.22	1,653,370.02	5.7%
Net Income	-20,408.77	94,239.20	-121.66%

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	Dec 31, 24	Dec 31, 23	% Change
Total Equity	<u>1,727,200.45</u>	<u>1,747,609.22</u>	<u>-1.17%</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,850,277.21</u></u>	<u><u>1,825,703.22</u></u>	<u><u>1.35%</u></u>

Outpatient Endovascular and Interventional Society

Profit & Loss

January through December 2024

Ordinary Income/Expense	<u>Jan - Dec 24</u>	<u>Jan - Dec 23</u>	<u>% Change</u>
Income			
400.0 Membership Dues			
400.20 Active/Assoc Membership	86,375.00	53,595.00	61.16%
400.50 Corporate Membership	0.00	3,000.00	-100.0%
400.80 Group Membership	14,179.61	9,975.00	42.15%
Total 400.0 Membership Dues	100,554.61	66,570.00	51.05%
450.0 Partnership			
400.70 Platinum Partnership	100,000.00	225,015.95	-55.56%
400.90 Silver Partnership	0.00	78,333.00	-100.0%
Total 450.0 Partnership	100,000.00	303,348.95	-67.04%
500.0 Registry Income			
500.2 Operating Income			
500.3 Subscription/User Fees	15,310.00	12,915.00	18.54%
500.4 MIPs Fees	2,198.00	1,197.00	83.63%
Total 500.2 Operating Income	17,508.00	14,112.00	24.07%
500.6 Registry Payments	26,005.01	3,090.00	741.59%
500.7 Development/Embo Mod	75,000.00	0.00	100.0%
500.0 Registry Income - Other	525.00	0.00	100.0%
Total 500.0 Registry Income	119,038.01	17,202.00	592.0%
600.0 Investment Gains/Loss			
600.1 Investment Income	0.00	43,218.35	-100.0%
600.0 Investment Gains/Loss - Other	173,120.68	124,956.13	38.55%
Total 600.0 Investment Gains/Loss	173,120.68	168,174.48	2.94%
700.0 Annual OEIS Meeting			
700.1 Exhibit Booths	387,790.84	312,303.25	24.17%
700.10 Registrations			
700.11 Assoc. Staff -EB	9,145.00	1,280.00	614.45%
700.12 Assoc Staff - Regular	7,900.00	16,665.00	-52.6%
700.27 Additional Exhibitor	9,430.00	9,254.00	1.9%
700.30 Physician Member EB	27,225.00	5,150.00	428.64%
700.31 Physician Member	20,230.00	23,775.00	-14.91%
700.32 Physician Non member EB	19,460.00	2,780.00	600.0%
700.33 Physician Non Member	23,055.00	16,295.00	41.49%
700.35 Industry Full Regist	79,600.00	82,380.00	-3.38%
Total 700.10 Registrations	196,045.00	157,579.00	24.41%
700.2 Students & Residents	25,000.00	23,500.00	6.38%
700.28 Mid Level Providers	1,485.00	990.00	50.0%
700.3 Meal Symposiums	62,000.00	61,205.26	1.3%
700.5 Tech Forum	39,015.00	26,400.00	47.78%
700.6 Marketing Sponsorships	14,225.00	25,000.00	-43.1%
700.7 Ancillary Meeting Fees	2,250.00	0.00	100.0%

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	<u>Jan - Dec 24</u>	<u>Jan - Dec 23</u>	<u>% Change</u>
700.8 Credit Card Processing	5,250.29	5,617.96	-6.55%
700.9 Welcome Reception	0.00	15,000.00	-100.0%
740.4 Hotel Commission	14,444.30	24,677.50	-41.47%
740.5 Lead Retrieval	1,025.70	1,439.50	-28.75%
740.7 Video Access	2,385.00	1,490.00	60.07%
Total 700.0 Annual OEIS Meeting	750,916.13	655,202.47	14.61%
700.13 Partner Meeting Support	12,000.00	0.00	100.0%
750.0 Unrestricted ED Grant	16,000.00	0.00	100.0%
760.0 Webinar	780.00	0.00	100.0%
Donations Unrestricted	0.00	100,000.00	-100.0%
Total Income	1,272,409.43	1,310,497.90	-2.91%
Gross Profit	1,272,409.43	1,310,497.90	-2.91%
Expense			
800 Registry Expense			
800.24 Research Fellow	32,777.00	50,331.00	-34.88%
800.3 Infrastructure Syntactx	78,250.00	166,250.00	-52.93%
800.41 Quarterly Meetings	4,948.54	10,310.11	-52.0%
800.45 Registry Travel Expense	1,379.45	8,053.80	-82.87%
800.6 Cardiac Mod Development			
800.61 Reg Vendor Direct Fees	0.00	191.88	-100.0%
800.66 Live Meeting	0.00	6,889.90	-100.0%
800.70 Publicity / Promotion	291.96	0.00	100.0%
Total 800.6 Cardiac Mod Development	291.96	7,081.78	-95.88%
800.8 Embo Mod Development			
800.81 Embo Meeting Expense	29,426.51	0.00	100.0%
Total 800.8 Embo Mod Development	29,426.51	0.00	100.0%
Total 800 Registry Expense	147,073.46	242,026.69	-39.23%
800.1 Board Meetings			
800.11 Travel	14,405.53	38,888.79	-62.96%
Total 800.1 Board Meetings	14,405.53	38,888.79	-62.96%
800.2 AMA House of Delegates			
800.22 Travel	2,267.41	1,197.95	89.27%
Total 800.2 AMA House of Delegates	2,267.41	1,197.95	89.27%
810.0 Business Expenses			
810.1 Bus. Registration Fees	0.00	10.00	-100.0%
Total 810.0 Business Expenses	0.00	10.00	-100.0%
820.0 Contract Services			
820.1 Accounting Fees	13,913.34	0.00	100.0%
820.2 Consulting Services	22,477.75	141.34	15,803.32%
820.3 Legal Fees	9,313.86	6,929.75	34.4%
820.4 Management Fee	77,500.00	147,500.00	-47.46%
Total 820.0 Contract Services	123,204.95	154,571.09	-20.29%

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840.0 Operations			
840.1 Bank & Credit Card Fees	35,137.78	23,603.50	48.87%
840.10 Software Expense	3,863.88	0.00	100.0%
840.2 Books, Subscriptions, Ref	794.55	805.35	-1.34%
840.3 Postage, Mailing Service	1,302.73	3,031.39	-57.03%
840.4 Printing and Copying	841.86	1,367.91	-38.46%
840.5 Supplies	3,579.83	1,624.03	120.43%
840.6 Telephone, Telecomm	1,838.21	958.41	91.8%
840.7 Marketing and Advertising	3,046.38	1,695.97	79.63%
840.8 Storage	183.29	1,000.00	-81.67%
840.9 Staff Travel	1,363.77	7,537.22	-81.91%
840.0 Operations - Other	0.00	564.05	-100.0%
Total 840.0 Operations	<u>51,952.28</u>	<u>42,187.83</u>	<u>23.15%</u>
841.0 Webinar	2,913.04	2,379.43	22.43%
850.0 Other Types of Expenses			
850.2 Other Costs	271.92	3,654.42	-92.56%
850.0 Other Types of Expenses - Other	125.99	0.00	100.0%
Total 850.0 Other Types of Expenses	<u>397.91</u>	<u>3,654.42</u>	<u>-89.11%</u>
860.0 Payroll Expenses	285,761.94	215,468.06	32.62%
870.0 Annual Meeting			
870.1 Audio Visual	162,045.84	112,624.42	43.88%
870.11 Hotel/MISC/Housing	23,308.80	228,667.00	-89.81%
870.2 Food and Beverage	231,775.58	8,085.45	2,766.58%
870.23 Mobile App	6,294.70	0.00	100.0%
870.3 Faculty Event	7,696.47	0.00	100.0%
870.4 Photography & Videography	3,382.60	2,625.00	28.86%
870.5 Promotional Material	8,255.09	2,375.17	247.56%
870.6 Staff Travel	8,531.13	6,205.93	37.47%
870.62 Marketing	67.23	3,337.96	-97.99%
870.63 Residents-Fellows	14,256.53	0.00	100.0%
870.7 Awards	1,075.94	1,612.02	-33.26%
870.72 Supplies	3,510.25	1,106.00	217.38%
870.8 CME	0.00	7,500.00	-100.0%
870.9 Meeting Ass't / Add.Staff	2,470.00	0.00	100.0%
871 Exhibit Provider	28,500.55	14,071.50	102.54%
880.1 Confr, Conventn, Meeting	0.00	3,638.56	-100.0%
Total 870.0 Annual Meeting	<u>501,170.71</u>	<u>391,849.01</u>	<u>27.9%</u>
880 AM BOD Expenses	19,961.16	15,837.14	26.04%
888 Site Visit			
Board Travel	718.96	4,501.10	-84.03%
Staff Travel	5,384.44	4,630.39	16.29%
888 Site Visit - Other	1,141.34	0.00	100.0%

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Total 888 Site Visit	7,244.74	9,131.49	-20.66%
890.0 Website			
890.1 Design	1,537.50	10,882.86	-85.87%
890.2 Host	4,408.67	4,816.21	-8.46%
890.3 Maintenance	6,302.00	667.20	844.54%
890.4 Communications-Higher Log	12,855.02	10,920.00	17.72%
890.5 Integration	12,503.63	16,827.46	-25.7%
Total 890.0 Website	37,606.82	44,113.73	-14.75%
900.0 Insurance Expense			
900.1 Pro. Liability D&O	3,251.00	3,007.00	8.11%
900.3 Ins.-General Liability	0.00	0.00	0.0%
Total 900.0 Insurance Expense	3,251.00	3,007.00	8.11%
901 - OEIS Certification Meetin			
901.1 Food and Beverage	2,499.35	0.00	100.0%
901.2 Travel	2,254.19	0.00	100.0%
Total 901 - OEIS Certification Meetin	4,753.54	0.00	100.0%
910.0 EC Meeting			
910.1 Venue	30,306.27	0.00	100.0%
Total 910.0 EC Meeting	30,306.27	0.00	100.0%
920.0 Investment Fees	0.00	4,262.95	-100.0%
999 Board Retreat	60,547.44	47,673.12	27.01%
Total Expense	1,292,818.20	1,216,258.70	6.3%
Net Ordinary Income	-20,408.77	94,239.20	-121.66%
Net Income	-20,408.77	94,239.20	-121.66%